

The Association of Run-off Companies Ltd is the UK market body for insurance and reinsurance legacy management professionals. Originally set up in 1998 by a founding membership of senior claims representatives from London Market companies, the membership has grown and broadened to include companies worldwide that write business in the UK. The Academy exists to provide focused and interactive legacy training to staff within a cost sensitive sector.

Tomorrow's Claims: 2010 and Beyond

24th March 2010, offices of BLG LLP, Beaufort House, 15 St Botolph Street, London EC3A 7NJ

09.00 Registration and Refreshments

09.30 **Welcome Address** – Julian Miller, ARC Academy Chairman

09.45 **Claims Performance – a Lloyd's Perspective** – Kent Chaplin, Lloyd's

How claims should be managed in the market and background to the 2010 market pilot of the Lloyd's Claims Transformation Project - Does this provide an opportunity for service providers?

10.15 **Today's Wordings, Tomorrow's Run-off Issues** – Cameron McGregor, Aviva plc

In the current softening market, this talk will give an insight into some of the issues that are being debated in today's wordings, which could become problematic in the future. For example, the commercial pressure to broaden terms.

10.45 **Refreshment Break**

11.05 **Current Claims Issues; A Series of Presentations from:**

Current large claims and how best to manage them – Jeremy Pinchin, Hiscox Syndicates Limited

Claims against professionals arising out of the recession – Sarah Clover, BLG LLP

UK long tail liabilities – Helen Hatchek, RSA

12.15 **Where can we expect Run-Off to come from?**

Oliver Horbelt, Munich Re
Paul Corver, R&Q

13.00 **Buffet Lunch**

14.00 **Managing Disputes**

Presentations providing a legal and practical perspective on managing a case, the use of Alternative Dispute Resolution and litigation strategies.

Clive O'Connell & Kiran Soar, BLG LLP

14.30 **Mock Mediation**

This session will involve a worked example, requiring groups to consider and devise a strategy to deal with difficult claims scenarios. The scenario will be based on disputed APH claims and will focus on legal issues regularly encountered in that field. Each group will represent the interest of one party and the negotiations will be facilitated by a "mediator".

15.30 **Refreshment Break**

15.45 **Continuation of Mock Mediation session**

16.45 **Results of the Mock Mediation session**

17.00 **Summation & Close from the chair**

Costs of this one day course, including course literature, reference material and refreshments are only £298, with a members rate of £230 both plus VAT. There is a further non member discount of 15% if you are affiliated to another market association. Members offer: buy 3 places get the third at half price. Book at academy@arclegacy.eu or call **0870 609 1379**

Fees for attendance at every ARC event are to be paid in advance of the event and ARC shall be entitled to charge interest at Bank of England base rate plus 2% from the day after the event on all monies outstanding.

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Course organisation by AMS (Re) Services Ltd

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Association of Run-Off Companies Ltd, 47 Bury Street, Stowmarket IP14 1HD

This event has been accredited by the CII and can be included as part of your CII CPD requirement should you consider it relevant to your professional development needs.

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Actuarial Estimations of Liabilities in Commutations – 2nd December 2009, offices of Beachcroft LLP at 100 Fetter Lane, London EC4A 1BN

- 09.00 Registration and Refreshments**
- 09.30 Welcome & Introduction** – Julian Miller, ARC Director
- 09.45 Asbestos Claims – technical** – Graham Oswald, PricewaterhouseCoopers LLP & John Haarlow, Locke Lord Bissell & Liddell LLP
- Update in recent legal issues
 - Allocation methodologies
 - Direct vs inwards reinsurance approaches
 - Asbestos claims from other territories (UK, Australia)
- 10.35 Asbestos Commutation – fully interactive negotiation between conference delegates**
– Graham Oswald & Lyndsey Brignell, PricewaterhouseCoopers LLP
- 11.20 Refreshment Break**
- 11.40 Pollution Claims – technical** – Elinore O'Neill, PricewaterhouseCoopers LLP & Molly Stine, Locke Lord Bissell & Liddell LLP
- Contribution rights
 - Exclusions and win factors
 - Direct vs inwards reinsurance approaches
 - Update in recent legal issues
- 12.25 Pollution Commutation – fully interactive negotiation between conference delegates**
– Elinore O'Neill & Rebecca Christie, PricewaterhouseCoopers LLP
- 13.10 Buffet Lunch**
- 14.00 Part VII Transfers** – Gregory Overton, PricewaterhouseCoopers LLP & Katerina Zographos, Clifford Chance LLP
- 15.00 Solvency II** – Luke Thomas & Nick Wafford, PricewaterhouseCoopers LLP
- 15.30 Refreshment Break**
- 15.50 Other Latent Claims – technical** – Mark Allen, PricewaterhouseCoopers LLP & John Haarlow LLBL
- 16.35 Other Latent Claims Commutation – fully interactive negotiation between conference delegates**
– Nick Wafford & Mark Lawson, PricewaterhouseCoopers LLP
- 17.15 Review and Close** – Julian Miller, ARC

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